



# **Contents**

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## Respected Sir,

We, Wesco international (Formerly Wesco International are proud to introduce ourselves as one of the leading name in supply business, providing services to many industrial and commercial unit products like **Water Tanker Services**, **Diesel**, all kind of **Lubricants** obtained from local oil marketing companies and leading manufactures, our delivered products has defect-free finish and is widely used in various industries for power generation.

We successfully cater to the needs of our clients with international standard products at economical prices. We are committed to provide on-time delivery, flawlessly at client's site. Our business transactions are transparent and hassle free, enhancing the customer experience in the buying process. Empowered with well-defined infrastructure of our experience in handling bulk order and meeting targets of customer's need. Wesco international is well known for good reputation, timely delivery and high-quality products at competitive rates, we have placed ourselves much ahead our competitors. Today, our products are well appreciated at local as well, as national platform.

Thanking you,

Wesco International.







### **INTRODUCTION**

We, Wesco international (Formerly Wesco International are proud to introduce ourselves as one of the leading name in supply business, providing services to many industrial and commercial unit products like **Water Tanker Services**, **Diesel**, all kind of **Lubricants** obtained from local oil marketing companies and leading manufactures, our delivered products has defect-free finish and is widely used in various industries for power generation.

#### **OUR VISION**

Grow profitable business through aggressive sale and marketing programs and acquisition into new geographic area, focus on severing our customer to fulfil their Need and helping them to remain profitable & growing, we continually strive to operate more efficiently, develop our associates to their maximum potentials, create an enjoyable work environment, and deliver above average returns to our share holds, while being responsible to the community.

#### **MARKET SCOPE**

Historically, the demand of petroleum products has been increasing at an average rate of 7.5 percent per year (last 4 year 4.25%). The long-term growth estimate has been forecast to range between at 4.5 to 5%. The maximum growth of 9% has been forecast in oil and gas consumption in the transport sector. The consumption of furnace oil however, is expected to double the existing infrastructure in the country is not adequate to bear the burden of the large volumes which are envisaged at the term of this millennium.



For storage, transportation and distribution of the additional quantities of oil, additional facilities on the continuing basis need to be introduce for the existing facilities become so incapable that the consumer bear the cost of shortages and non-availability in the markets. In addition to the injection of adequate and modern facilities, the consumer will look for innovative marketing techniques and safe and friendly products to satisfy their sophisticated demand and concern about pollution and ecological imbalance. The petroleum industry must prepare itself to meet the challenges of free market and discerning consumer of the new era.

## Organization

Wesco international has been conceived in the light of the corporate objective to market and distribute petroleum products, applying most modern method and customer satisfaction techniques to achieve desire market.

Participation in the first year of operation. To accomplish this objective company's effort will be concentrated at operating effectively, as a manner that its consumer supplies activities receive maximum support and strength.

Wesco international caters to diverse clientele representing the major players of different business categories that play a prominent role in shaping the nation's economy.

The line and staff activities have been determined and group into separate functional group as under:

- General management
- Marketing
- Operation



## 1. General Management:

While, the management function will be performed by the partners. The management of the company will be run by the general manage assisted by the technical manager known as executive committee. The executive committee will formalize the vision initiate and approve the company short and long-term objectives, policies, operating programs, plans, strategies, budgets and review performance with a view to achieve the vision.

## 2. Marketing:

To facilitate our customers, we have developed a telemarketing wing closely interacting with our clients of their need on a daily basis, ensuring timely processing of supply order, delivery schedule, supply conformation and payment collections are all executed through one window operation.

## 3. Operation:

Our company has developed fleet management system through which supplies are canalized:

- Bulk Supplies
- Retail Supplies

## **Bulk Supplies**

This contains supplies through Lorry / Bowser directly from storage terminals to customer's outlets. We ensure that our logistics supervisor accompanies the lorry till final decantation of the product at it's destination. Minimum supply per lorry is 5000 Liters.



## **Retail Supplies**

This contains supplies through Lorry / Bowser directly from storage terminals to customers who require facilities from 20-liters cans to 300-liters tanks. Our company has transportation fleet of 4 Lorries with a capacity of supplying 10,000 liters per shift which exclusively caters to Consumer / Industrial Supplies, which is managed by 20 fleet members and 2 Supervisors.

#### Client List

Following are some our valuable client.

- M/s- Atlas Honda
- M/s- Getz Pharma
- M/s-Novartis Pharma Pakistan
- M/s-Sanofi Aventis Pakistan
- M/s- Shangri-La
- M/s- Al Karam Textile Mills
- M/s-Igra University
- M/s- Dow Medical University (All Units)
- M/s- Barret Hodgson
- M/s- Dollar Industries
- M/s- Karachi Grains
- M/s- Genix Pharma
- M/s- Jawaid Bross Label Industries
- M/s- Hamza Brothers Impex
- M/s- Meat World
- M/s- Mehran Sea Foods
- M/s- National Sea Foods
- M/s- A.G.Fisheries
- M/s- Chiltan Sea Foods
- M/s- Fouji Akbar Portia
- M/s- Pak Suzuki Motor
- M/s-Saleem Winding Works



- M/s- Aisha Steel Mills
- M/s-G.I.A Associates
- M/s- Soorty Enterpriese (All Units)
- M/s- Pakistan Agro Chemicals
- M/s-Kohinoor Soap & Detergents (All Unit)
- M/s- The City School
- M/s- Super Star Enterprises
- M/s Platinum Pharma
- M/s- Jerry's Denata
- M/s- Habib Metropoliten Bank
- M/s- Allied Bank
- M/s- Al Baraka Bank
- M/s- Merit Packaging
- M/s- MTW Pak Assembling
- M/s- Security Exchange
- M/s- Movenpic Hotel
- M/S- Azad Pack
- M/S-Globe Dying
- M/S- Jubilee Spanning & Weaving Mills ° M/S- B.S. Industries
- M/S- Pakistan Cricket Board
- M/S- Pakistan Beverages
- M/S- Fintex
- M/S- United Towel
- M/S- Fluid Technology Intl ° M/S- Atlas Battery Limited
- M/S- Shield Corporation Limited
- M/S- Hashmanis Hospital
- M/S- Burhanis Hospital
- M/S- Hiranis Pharmaceuticals ° M/S- Pizza Point
- M/S- Omar Associates
- M/S- Hamson Industries
- M/S- Cancer Foundation
- M/S-The Aga Khan University Hospital
- M/S- Dubai Islamic Bank
- M/S-Glaxosmithkline

M/S- Fast Engineering & Services



## TRANSPORTATION SERVICES







## WATER TANKER SUPPLY SERVICES









#### 181 (ORDER TO GRANT / REFUSE MODIFICATION TO REGISTRATION ON APPLICATION)

Name: WESCO INTERNATIONAL

Address: PLOT # B-9/C-1 3RD FLOOR SUALEHA CHAMBER SUITE

# 306 SITE

100000013404383

Registration No 4207069

Tax Year : 2017 Date :

Period: 01-Jul-2016 - 30-Jun-2017

Medium : System
Due Date : 08-Oct-2016
Document Date : 08-Oct-2016

#### 181 (ORDER TO GRANT / REFUSE MODIFICATION TO REGISTRATION ON APPLICATION)

Name: WESCO INTERNATIONAL

Address: ROOM NO: 203, 2ND FLOOR, SUALEHA CHAMBER, PLOT NO.B-9/C-1, MAIN ESTATE AVENUE, NEAR

METRO CHOWRANGI, Karachi West Site Town

100000013404282

Registration No 4207069 Tax Year: 2017

Date:

Period: 01-Jul-2016 - 30-Jun-2017

Medium : System
Due Date : 08-Oct-2016
Document Date : 08-Oct-2016

#### Personal Info:

#### Addresses:

ROOM NO: 203, 2ND FLOOR, SUALEHA CHAMBER, PLOT NO.B-9/C-1, MAIN ESTATE AVENUE, NEAR METRO CHOWRANGI, Karachi West Site Town

 Type :
 Commercial Property
 Capacity :
 Owner
 Acquisition Date :

 Form :
 Plot
 % Share :
 1
 Disposal Date :

 Owner Name :
 Owner CNIC :

Businesses:

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Tax House Sharah E Kamal Ata Turk Karachi





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100000013404282

Registration No 4207069 Tax Year: 2017

Date:

Period: 01-Jul-2016 - 30-Jun-2017

Medium : System Due Date: 08-Oct-2016 Document Date: 08-Oct-2016

Businesses:					
WESCO INTERNATIONAL					
Capacity : Owner Disposal Date :	A	cquisition Date :	26-De	c-2013	
Activities	Principle	ST	FED	Start Date	End Date
Wholesale and retail trade; repair of motor vehicles and motorcycles/Other specialized wholesale/Wholesale of solid, liquid and gaseous fuels and related products	Yes	Yes	No	26-Dec-2013	
Importer/Exporter/Exporter/Distributer	No	Yes	No	26-Dec-2013	
Address		Capacity		Start Date	End Date
ROOM NO: 203, 2ND FLOOR, SUALEHA CHAMBER, PLOT NO.B-9/C-1, MAIN ESTATE AVENUE, NEAR METRO CHOWRANGI, Karachi West Site Town		Business Operated on		08-Oct-2016	

#### Links:

Registration No.	Name	Capacity	% Share	Link Start Date	Link End Date
4210114229321	MURAD KHAN	Advisor / Attorney / Consultant		26-Dec-2013	08-Oct-2016
4210121574583	SOHAIL KHAN	Advisor / Attorney / Consultant		28-Nov-2014	08-Oct-2016
4210189477375	FURQAN ALI	Member	50.00	01-Nov-2013	
4210121574583	SOHAIL KHAN	Member	50.00	01-Nov-2013	
4210117504367	MUHAMMAD TARIQ KHAN	Principal Officer	50.00	08-Oct-2016	

#### **Attributes**

Attribute	Value		
Decision	Granted / Accepted		

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#### Attachments

CNIC.jpg

K-BILL png

#### Riaz Ahmed

Assistant / Deputy Commissioner Inland Revenue Unit-III



## Address:

Head O ce, Suite No. 203, 2nd Floor, Sualeha Chamber, Plot No. B-9/C-1, S.I.T.E, Karachi.

## Contact:

: 021-36404111

: 021-36404112

## **Email:**

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